

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)

B.B.A. Sem-IV FM,HRM,MM : WINTER : 2023

SUBJECT : HUMAN RESOURCE MANAGEMENT

Day : Monday

Time : 02:00 PM-05:00 PM

Date : 11/12/2023

W-18832-2023

Max. Marks : 60

N.B. :

- 1) Attempt **ANY THREE** questions from **Section – I** and **ANY TWO** questions from **Section – II**.
- 2) Figures to the right indicate **FULL** marks.
- 3) Both the sections should be written in **SAME** answer book.

SECTION – I

- Q.1** Explain the objectives of Human Resource Management. **(12)**
- Q.2** Discuss the factors affecting Human Resource Planning process. **(12)**
- Q.3** Explain the process of Recruitment with suitable example. **(12)**
- Q.4** Discuss any two off the job training methods with its advantages. **(12)**
- Q.5** Write short note **ANY TWO** of the following **(12)**
- a) Objectives of Performance Appraisal
 - b) Assessment Centers
 - c) Importance of Human Resource Planning

SECTION – II

- Q.6** As a HR Manager, how will you conduct the process of Performance Appraisal for employees of your organization? **(12)**
- Q.7** “Training process helps Organizations in developing specialists for different roles.” Justify the statement. **(12)**
- Q.8** Write a letter to your team members explaining about designing effective selection process to get best of the workforce for your organization. **(12)**

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BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)
B.B.A. Sem-IV : WINTER : 2023
SUBJECT : INTERNATIONAL BUSINESS

Day : Tuesday

Time : 02:00 PM-05:00 PM

Date : 12/12/2023

W-18833-2023

Max. Marks : 60

N.B.

- 1) Attempt any **THREE** questions from Section – I and any **TWO** questions from Section – II.
 - 2) Figures to the right indicate **FULL** marks.
 - 3) Answers to both the sections should be written in **SAME** answer book.
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SECTION – I

- Q.1** Explain the International Trade Theory proposed by Adam Smith. (10)
- Q.2** Define Exchange Rate. How is Exchange Rate determined? Explain with suitable example. (10)
- Q.3** Discuss the functions of World Bank. (10)
- Q.4** Explain in brief the Composition and Direction of India's Foreign Trade. (10)
- Q.5** Write short notes on **ANY TWO** of the following: (10)
- a) Mercantilism
 - b) Participants of Foreign Exchange Market
 - c) Concept of BOT

SECTION – II

- Q.6** Discuss the nature of International Business. What is the role of culture in business environment? (15)
- Q.7** Define Balance of Payments (BOP). Explain the components of BOP. (15)
- Q.8** Describe the Current Foreign Trade Policy of India. (15)

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BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)

B.B.A. Sem-IV : WINTER : 2023

SUBJECT : BASICS OF BUSINESS RESEARCH

Day : Wednesday

Time : 02:00 PM-05:00 PM

Date : 13-12-2023

W-18834-2023

Max. Marks : 60

N.B.

1. Attempt **ANY THREE** questions from Section – I and **ANY TWO** questions from Section II
 2. Figures to the **RIGHT** indicate **FULL** marks.
 3. Answers to both the sections should be written in **SAME** answer book.
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SECTION – I

- Q.1** What is Secondary data? Explain its advantages and disadvantages. (10)
- Q.2** Discuss various steps involved in problem formulation. (10)
- Q.3** Define research. Explain its scope with suitable examples. (10)
- Q.4** What is the meaning of measurement in research? Explain the scales of measurement. (10)
- Q.5** Write short note on **ANY TWO** of the following : (10)
- a) Research methodology in research proposal
 - b) Frequency distribution
 - c) Types of reports

SECTION – II

- Q.6** Discuss the steps of research process. (15)
- Q.7** Explain types of research with suitable examples. (15)
- Q.8** Explain primary data collection methods. (15)

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)

B.B.A. Sem-IV : WINTER : 2023

SUBJECT : BUSINESS LAWS

Day : Thursday

Time : 02:00 PM-05:00 PM

Date : 14-12-2023

W-18835-2023

Max. Marks : 60

N.B.:

- 1) Solve **ANY THREE** from Section-I
 - 2) Solve **ANY TWO** from Section-II.
 - 3) Figures to the right indicate **FULL** marks.
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SECTION-I

- Q.1** What is meant by discharge of contract? What are different types of discharge of contract? (10)
- Q.2** Define Company. Explain the process of incorporation of a company under Company's Act, 2013. (10)
- Q.3** What are different types of negotiable instruments under Negotiable Instruments Act, 1881? (10)
- Q.4** What are the rights and liabilities of partners under Limited Liability Partnership Act, 2008? (10)
- Q.5** Write short notes on (ANY TWO): (10)
- a) Holder and Holder in due course
 - b) Shares
 - c) Contract of Bailment

SECTION-II

- Q.6** Explain the important provisions of Right to Information Act, 2005. (15)
- Q.7** What different machineries are available to protect consumer's interest under Consumer Protection Act? (15)
- Q.8** Define and distinguish between Coercion and Undue influence. (15)

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