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**BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)**

**B.B.A. Sem-IV : : SUMMER - 2022**

**SUBJECT : HUMAN RESOURCE MANAGEMENT**

Day : Tuesday

Date : 24-05-2022

**S-18832-2022**

Time : 10:00 AM-01:00 PM

Max. Marks : 60

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- 1) Attempt **ANY THREE** questions from Sec. – I and **ANY TWO** questions from Section – II.
  - 2) Figures to the **RIGHT** indicate **FULL** marks.
  - 3) Answer to both the sections should be written in **SAME** answerbook.
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**SECTION – I**

- Q.1** What is Human Resource Management? Explain objective of Human Resource Management. (12)
- Q.2** Explain the factors affecting Job Design with examples. (12)
- Q.3** Discuss the process of Recruitment in detail. (12)
- Q.4** Elaborate the process of Job Evaluation with its importance. (12)
- Q.5** Write short note on **ANY TWO** of the following. (12)
- a) Impact of Globalisation on HRM
  - b) Job Description
  - c) Objectives of Performance Appraisal

**SECTION – II**

- Q.6** 'Transparent Performance Appraisal procedure will improve satisfaction level of employee.' Justify the statement. (12)
- Q.7** Write a letter to Chief Executive Officer of your organisation explaining the importance of conducting Human Resource Planning on regular basis. (12)
- Q.8** What steps as a Training and Development Manager you will take to identify Training Needs of staff members of your department. (12)

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**BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)**

**B.B.A. Sem-IV : : SUMMER - 2022**

**SUBJECT : INTERNATIONAL BUSINESS**

Day : Thursday  
Date : 26-05-2022

**S-18833-2022**

Time : 10:00 AM-01:00 PM  
Max. Marks : 60

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**N.B.**

- 1) Attempt **ANY THREE** questions from Section –I and **ANY TWO** questions from section-II
  - 2) Answer to both section should be written in **SAME** Answer Books.
  - 3) Figures to the **RIGHT** indicate **FULL** Marks.
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**SECTION-I**

- Q.1** Why do you think it is important to study business environment for undertaking successful international business? Explain with relevant examples. (12)
- Q.2** Write a detailed note on International Trade theory given by Adam Smith. (12)
- Q.3** What is Balance of Payment (BOP)? Explain various components of BOP statement. (12)
- Q.4** What do you mean by 'Exchange Rate'? Explain various types of Exchange Rates. (12)
- Q.5** Write short notes on **ANY TWO** of the following. (12)
- a) Functions of IMF.
  - b) Factors considered for determining Exchange Rate.
  - c) Porter's Model.

**SECTION - II**

- Q.6** Write a note on the composition and direction of India's International Trade since last two decades. (12)
- Q.7** Write a detailed note on India's Foreign Trade Policy 2015-20. (12)
- Q.8** Explain the objective behind formation of World Bank. Explain the functions of World Bank. (12)

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**BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)**

**B.B.A. Sem-IV : : SUMMER - 2022**

**SUBJECT : BASICS OF BUSINESS RESEARCH**

Day : Saturday  
Date : 28-05-2022

**S-18834-2022**

Time : 10:00 AM-01:00 PM  
Max. Marks : 60

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**N.B.:**

- 1) Attempt any **THREE** questions from Section –I and any **TWO** questions from Section –II.
  - 2) Figures to the right indicate **FULL** marks.
  - 3) Answers to both the sections should be written in **SAME** answer book.
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**SECTION-I**

- Q.1** Define the term “Research”. Explain the importance of research in decision making. (12)
- Q.2** What is a research design? Justify the importance of formulating a good research design. (12)
- Q.3** Explain the term “sampling”. Elaborate any two sampling techniques giving illustrations. (12)
- Q.4** What is secondary data? Discuss the precautions to be taken while using secondary data giving suitable examples. (12)
- Q.5** Write short notes on any **TWO** of the following: (12)
- a) Focus group
  - b) Nominal scale of measurement
  - c) Graphical representation of data

**SECTION-II**

- Q.6** Explain the various techniques of analyzing data. (12)
- Q.7** What is the significance of a good research report? State the format of a research report. (12)
- Q.8** Ms. Shehnaz is interested to know the most preferred social networking app used by youths in Mumbai. Prepare a suitable questionnaire for the same. (12)

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**BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)**

**B.B.A. Sem-IV : : SUMMER - 2022**

**SUBJECT : BUSINESS LAWS**

Day : Tuesday  
Date : 31-05-2022

**S-18835-2022**

Time : 10:00 AM-01:00 PM  
Max. Marks : 60

**N.B.:**

- 1) Attempt Any **THREE** questions from Section – I and any **TWO** questions from Section - II
- 2) Figures to the right indicate **FULL** Marks.
- 3) Answers to both the sections to be answered in the **SAME** book.

**SECTION-I**

- Q.1** Who is a 'Public Authority' under the Right to Information Act, 2005 and discuss their duties and obligation under the Act. (12)
- Q.2** Discuss in detail the essentials as to 'Competency of Parties' to enter into a contract under the Indian Contract Act, 1872. (12)
- Q.3** Explain the concept of 'Conditions' and 'Warranties' under the Sale of Goods Act, 1930? (12)
- Q.4** Define and distinguish between Memorandum of Association and Articles of Association. (12)
- Q.5** Write Short Notes on any **THREE** of the following: (12)
- a) Supervening Impossibility
  - b) Agreement to Sell
  - c) Bills of Exchange
  - d) Consumer

**SECTION – II**

- Q.6** As a partner of a Limited Liability Partnership, discuss your role in the LLP under the following heads:- (12)
- a) Who can be a partner of LLP and the composition
  - b) Liabilities of designated partners
  - c) Limitation of liability
- Q.7** Discuss the various types of contract under the Indian Contract Act, 1872. (12)
- Q.8** Mr. A had sold goods to Mr. B and Mr. B did not pay the price to Mr. A. Discuss (12)
- a) The position of Mr. A under the Sale of Goods Act, 1930.
  - b) State the remedies available to Mr. A against Mr. B.

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