

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)

B.B.A. Sem-IV :SUMMER : 2023

SUBJECT : HUMAN RESOURCE MANAGEMENT

Day : Tuesday

Time : 02:00 PM-05:00 PM

Date : 2/5/2023

S-18832-2023

Max. Marks : 60

N.B. :

- 1) Attempt **ANY THREE** questions from **Section – I** and **ANY TWO** questions from **Section – II**.
 - 2) Figures to the right indicate **FULL** marks.
 - 3) Both the sections should be written in **SAME** answer book.
-

SECTION – I

- Q.1** What is Human Resource Management? Discuss the scope of HRM. (12)
- Q.2** Discuss the factors affecting process of Job Design. (12)
- Q.3** Explain any two on the job methods of training with its disadvantage. (12)
- Q.4** Define Performance Appraisal with its Objectives in detail. (12)
- Q.5** Write short note **ANY TWO** of the following (12)
- a) Objectives of Job Evaluation
 - b) Placement of Personnel
 - c) Benefits of Human Resource Planning

SECTION – II

- Q.6** As a HR Head, write a letter to your team members explaining about how to conduct Job Analysis effectively? (12)
- Q.7** “Recruitment is a process of creating a pool of eligible candidates for selection process”. Comment. (12)
- Q.8** As a Training and Development Manager, how will you design a process for effective identification of training needs of your employees? (12)

* * * * *

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)

B.B.A. Sem-IV :SUMMER : 2023

SUBJECT : INTERNATIONAL BUSINESS

Day : Thursday

Time : 02:00 PM-05:00 PM

Date : 4/5/2023

S-18833-2023

Max. Marks : 60

N.B.

- 1) Attempt any **THREE** questions from Section – I and any **TWO** questions from Section – II.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SAME** answer book.

SECTION – I

- Q.1** Define International Business. Explain the David Ricardo's Theory of International Trade. (10)
- Q.2** What is Balance of Payments (BOP)? Describe the components of BOP. (10)
- Q.3** What is Exchange Rate? Explain the different types of exchange rates. (10)
- Q.4** State the functions and objectives of International Monetary Fund (IMF). (10)
- Q.5** Write short notes on **ANY TWO** of the following: (10)
- a) Role of Culture in business environment
 - b) Concept of Balance of Trade
 - c) Direction of India's Foreign Trade

SECTION – II

- Q.6** Explain the Heckscher-Ohlin Theory with suitable example. (15)
- Q.7** Write a detailed note on World Bank. (15)
- Q.8** Explain the Current Foreign Trade Policy of India. (15)

* * * *



BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)
B.B.A. Sem-IV :SUMMER : 2023
SUBJECT : BASICS OF BUSINESS RESEARCH

Day : Monday
Date : 8/5/2023

S-18834-2023

Time : 02:00 PM-05:00 PM
Max. Marks : 60

N.B.:

- 1) Attempt ANY THREE questions from Section – I.
- 2) Attempt ANY TWO questions from Section – II.
- 3) Figures to the right indicate FULL marks.
- 4) Answers to both the sections should be written in SAME answer book.

SECTION – I

- Q. 1 What do you mean by research? Explain the scope of research. (10)
- Q. 2 Describe how sampling is important in research. (10)
- Q. 3 What is the meaning of measurement in research? Explain various scales of measurement. (10)
- Q. 4 Explain the concept of univariate, bivariate and multivariate analysis. (10)
- Q. 5 Write short notes on ANY TWO of the following: (10)
- a) Secondary data
 - b) Time frame in research proposal
 - c) Steps in problem formulation

SECTION – II

- Q.6 Describe various diagrammatic and graphical representation methods with suitable examples. (15)
- Q. 7 Discuss the format of good research report. (15)
- Q. 8 Briefly describe the different steps involved in a research process. (15)

.....

.....
BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)
B.B.A. Sem-IV :SUMMER : 2023
SUBJECT : BUSINESS LAWS

Day : Thursday

Time : 02:00 PM-05:00 PM

Date : 11/5/2023

S-18835-2023

Max. Marks : 60

N.B.:

- 1) Solve **ANY THREE** from Section-I
 - 2) Solve **ANY TWO** from Section-II.
 - 2) Figures to the right indicate **FULL** marks.
-

SECTION-I

- Q.1** Define Contract. Describe the essential rules of valid offer and an acceptance under Contract Act, 1872. (10)
- Q.2** Distinction between Memorandum of Association and Articles of Association under Companies Act, 2013. (10)
- Q.3** What are different types of negotiable instruments under Negotiable Instruments Act, 1881? (10)
- Q.4** Explain the various rights of unpaid seller under Sale of Goods Act, 1930. (10)
- Q.5** Write short notes on (**ANY TWO**): (10)
- a) Performance of Contract under Contract Act, 1872
 - b) Law of Agency
 - c) Defects in Goods and deficiency in Services

SECTION-II

- Q.6** Explain the Right to Information Act, 2005 along with the definitions of terms - information, right, record and public authority. (15)
- Q.7** Who are partners and what are their liabilities under Limited Liability Partnership Act, 2008? (15)
- Q.8** A grocer supplied monthly ration for 6 months to B who is aged 17 years. On B's failure to pay, he sue him for realization of his dues. Will he succeed? Justify your answer with effects of minor's agreement. (15)

* * * * *